

To whom it may concern

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It is with great pleasure that I recommend ISN for their outstanding services and as a business partner to our business. As a client, GEA Africa (Pty) Ltd and GEA West Africa Ltd, have relied on ISN for infrastructure services and, more recently, for their innovative work in automation and efficiency.

Over the last five years, ISN has been instrumental in our digital transformation. Their IT expertise in intelligent invoice ingestion and processing for our procure-to-pay cycle has significantly streamlined our operations. They have also partnered, collaborated and supported our drive in identifying opportunities in automating our credit applications and master vendor take-on. One of their most recent contributions has been the development of a single platform for imports via Tradelink. The Tradelink platform provides the automated integration of our ERP data from purchase order to freight forwarders, offering in-depth tracking and generating vital audit data for compliance with SARS and Reserve Bank regulations, as well as our local audit requirements.

The systems and processes ISN developed for us have had a profound effect on our business, directly influencing our key performance indicators, i.e. liquidity and net working capital optimising. GEA Africa (Pty) Ltd is now the best-in-class performer globally in overdue receivables %, inter-continental payables management, liquidity management and improved efficiencies/automation.

We were early adopters of ISN's solutions and are extremely satisfied with the results. Their partnership has been a journey of continuous change and improvement, and we are delighted with the progress we have made. For any organization considering automation and efficiency improvements, I can say without hesitation that now is the time to act. You will not be disappointed.

Sincerely,



Pieter Stemmet
Senior Director of Finance
Southern & Eastern Africa and West Africa